## **Shawn Whyte**



522418-70105

June 8, 2006



Federal Trade Commission/Office of the Secretary, Room H-135 (Annex W) Re: Business Opportunity Rule, R511993 600 Pennsylvania Avenue, NW Washington, DC 20580

Dear Sir or Madam:

I am writing because I am concerned about the proposed **Business Opportunity Rule R511993.** As it is currently written, it may prevent me from continuing in my role of an Independent Mannatech Associate. While I appreciate that the FTC is trying to protect the general public from "unfair and deceptive acts or practices," what is proposed will severely restrict and limit representatives of legitimate companies possibly even to the point of preventing us from participating in the business.

The first of my concerns is the seven-day waiting period. The only business I am aware of that has a delay in purchasing a product is the firearms industry. My understanding is that this regulation was designed to prevent or deter illegal acts. This rule implies that my business is harmful and possibly illegal. The company with which I am associated has been proven by documented scientific studies to be nothing but helpful, if not essential, to everyone. It has also proven to be an ethical and legitimate business. Due to the generous buyback policy of the company, a waiting period is unnecessary.

Next, the disclosure of lawsuits is pointless. Our court systems are congested with frivolous lawsuits against obviously innocent parties. While we are directed to presume innocent until proven guilty, human nature tends to presume that "if they are named in a lawsuit they must be partly to blame". If a company is found guilty, then this information should absolutely be disclosed.

Thirdly, providing a minimum of 10 prior purchasers nearest to the prospective purchaser is a burdensome task for the representative and an invasion of privacy for the prior purchasers. There are a number of reasons this is an unrealistic expectation. 1) We live in a very mobile and high tech society. I have friends all over the country with whom I communicate via phone, email, and letter. For me to find the **nearest** prior associates is time consuming and quite frankly makes me uncomfortable providing references from people with whom I am not familiar. 2) Our company provides legitimate resources and tools which have verifiable testimonials/references. I and my extended family have our own personal experiences with this company's products and are willing to personally provide "references" to people we chose to share this technology with. 3) Identity theft is a very real concern for everyone. We should have a right to or not to disclose information at our discretion. Many people with whom I share Mannatech are dealing with and overwhelmed by disease and illness that consumes both them and their families. Having to field calls from people checking references or asking about our company and its products is an unnecessary burden for them.

About two years ago I separated from my husband and have recently gone through a horrible divorce necessitating me to relocate and provide for my children's needs. I work full-time from my home and also work part-time outside of my home. Yet, I still have had to rely on some assistance from the State of Minnesota. A year ago I heard about Mannatech and it has since changed my life in a number of ways: 1) My and my family's health has drastically improved by taking the products — easing my financial burden and dependence on State assistance. 2) As I have shared this technology with others, I have begun to build a business which may soon help me gain full independence from State and/or other assistance. This also allows me to spend more time raising and nurturing my children rather than

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spending even more time away from them working in a job that barely pays for daycare expenses. 3) Through the training and resources provided by the company and my up line, I have learned many business skills that have helped me be more confident and successful in all of my endeavors. 4) I have the opportunity to help train my 17 year-old daughter in these same skills that I have learned as she prepares for her last year of high school and makes decisions about her future in our very competitive job market.

Again, I appreciate the FTC's efforts to protect consumers; however these proposed rules will unfairly burden legitimate business. I also believe the consequences of implementing these rules will adversely affect many families who rely on the flexibility of this type of business.

Thank you for your time in considering these matters.



Shawn Whyte Independent Mannatech Associate